Appointment Data Information

• *Please return completed form.* *Email: USAGENCY@JHANCOCK.COM*
Fax: 416-963-7323

- **This is an application for appointment to sell life and variable life insurance with the John Hancock Life Insurance Company (U.S.A.).**
- **Before submitting, please ensure that the Firm and/or Broker-Dealer you are affiliated with has a Selling Agreement with John Hancock Life Insurance Company (U.S.A.).**
- **If applicable, ensure Anti-Money Laundering training has been completed. Information regarding regulations of life insurance companies is posted on www.johnhancock.com/about/abo_news.jsp.**
- **Sub-producers appointed through Brokerage General Agency must have Errors and Omissions insurance coverage - minimum $1Million. A copy of the declaration page is required.**

Section A - Personal Information

Name: Last Name, First Name, Middle Initial

Date of Birth: Month | Day | Year

Social Security Number

National Producer Number

Home Address: Street No. and Name | Apt No. | City | State | Zip Code

Mailing Address: Street No. and Name | Suite No. | City | State | Zip Code

Contact Information: Business telephone no. | Fax No. | Email Address

Section B - Firm Affiliate Information

Affiliate Name	Tax ID

Licensing Contact Name: Last Name, First Name, Middle Initial

Telephone Number

Section C - Product Information

Please check off all products you intend to sell on behalf of John Hancock Life Insurance Company (U.S.A.) ☐ Life ☐ * Variable Life ☐ **LTC Rider

*** Please include a copy of your U-4 printout form WebCRD showing your active registration with your Broker/Dealer.**
****Long Term Care Rider licensing requirements are the same as those needed for the sale of Long Term Care products.**

Section D - Producer Pay Information

John Hancock USA Commission Scale for Producer

If recipient of Producer's compensation is a Corporation: Corporation Tax ID | Corporation Name

Direct Deposit/EFT ☐ No ☐ Yes - If **Yes**, please complete Authorization Agreement for Direct Deposit form and attach a check marked **VOID**.